Province of the
EASTERN CAPE
EDUCATION

## NATIONAL SENIOR CERTIFICATE

## GRADE 10

NOVEMBER 2019

## ACCOUNTING P2 MARKING GUIDELINE

MARKS: 150

This marking guideline consists of 10 pages.

## GENERAL RULES:

1. Award full marks for the correct final answers. If the answer is incorrect, mark the workings provided.
If a workings figure/amount is shown as a final answer, allocate the working mark.
2. "Method" marks are denoted by $\square$

- In calculations and final totals, at least one part of the workings must be correct to earn the mark.
- In cases where answers of previous questions must be used, check the transfer.
- Ignore brackets on statements, but check the operation before awarding marks.

3. Where penalties are applied, the marks for that section cannot be a negative. (foreign items)
4. For questions requiring explanations and comments, award part-marks. A good explanation will normally mention and explain a point. Beware of alternative wording reflecting the same points. This marking guideline provides some explanations - they are not conclusive. Read the candidates' responses and give credit for their interpretations. ÉcoleBooks
5. Where appropriate/acceptable, accept recognisable abbreviations.
6. Educators are expected to work through the entire paper and make reasonable adjustments within the framework of the mark allocation.

## QUESTION 1: COST ACCOUNTING AND INTERNAL CONTROL

### 1.1 Manufacturing concepts:


1.1.2 $\quad$ Differentiate between a trading business and a manufacturing business.

- A trading business buys and sells goods to the public to make a profit.
- A manufacturing business buys raw materials, converts/manufactures it to finished goods and sells to retailers or directly to the public. $\checkmark$

1.1.3 Define a fixed cost and a variable cost and give ONE example of each cost.
- Fixed cost remains the same no matter how many units are produced, $\checkmark$ e.g. rent expense, $\checkmark$ Insurance, salaries, etc.
- Variable cost changes with the number of units produced $\checkmark$ e.g. raw materials $\checkmark$ direct labour, advertising, water and electricity, etc.

|  |
| :---: |

### 1.2.1 Calculate the following: (6coleBooks

| - $\begin{aligned} & \text { Direct material cost } \\ & \\ & 180000 \checkmark+32500 \checkmark=212500 \square\end{aligned}$ |  |
| :---: | :---: |
|  | 3 |
| - Direct Labour Cost |  |
| $210000 \checkmark \checkmark$ | 2 |
| - Factory / manufacturing overhead cost |  |
|  |  |
|  |  |
|  | 8 |
| - Total Cost of Production $212500 \checkmark+210000 \checkmark+40020 \checkmark=462520 \checkmark \square$ <br> One part correct |  |
|  | 5 |

## - Unit Cost per jersey

See Cost of Production above

$$
462520 \text { ஏ / } 7460 \checkmark=\text { R62 } \checkmark \text { V One part correct }
$$

1.2.1 (a) Suggest THREE strategies to achieve the objective of increasing the profits:
THREE valid responses $\checkmark \checkmark \checkmark \checkmark \quad \checkmark \checkmark$

- Look for cheaper suppliers
- Extend the target market
- Use local suppliers
- Reduce overtime
- Retrenchment (as a last resort)
(b) If Sales for last year were R500 000 and profit mark-up is $\mathbf{2 5 \%}$ calculate:
- Sales for the current year

$$
\begin{array}{cccc}
60 \% \times 500 & 000 & =300 & 000 \\
\\
\checkmark \checkmark & \checkmark & \checkmark \square & \text { One part correct } \\
\hline
\end{array}
$$

- Cost of sales for the current year

$$
\begin{array}{ccccc}
\text { 100/125 } & \times 300 & 000=240000 & \\
\checkmark & \checkmark & \checkmark & \checkmark \square & \text { One part correct } \\
\hline
\end{array}
$$

$\square$

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## QUESTION 2: INVENTORY AND VAT

### 2.1 TRUE OR FALSE

| 2.1 .1 | True $\quad \checkmark$ |
| :--- | :--- | :--- |
| 2.1 .2 | False $\checkmark$ |
| 2.1 .3 | True $\checkmark$ |
| 2.1 .4 | True $\checkmark$ |
| 2.1 .5 | False $\quad \checkmark$ |

### 2.2 ACCOUNTING EQUATION

| No. | Journal | Account Debited | Account Credited | A | 0 | L |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| e.g. | CRJ | Bank | Capital | + | + | 0 |
| 1. | $\begin{gathered} \mathrm{CPJ} \\ \checkmark \end{gathered}$ | Telephone | Bank | $\begin{aligned} & - \\ & \checkmark \end{aligned}$ | $\checkmark$ | 0 |
| 2. | CJ | Trading Stock | Creditors control $\checkmark \checkmark$ | $+$ | 0 | + |
| 3. | CRJ | Bank | Rent Income | $\stackrel{+}{\square}+$ | $\stackrel{+}{\square}$ | 0 |
| 4.1 | DJ | Debtors Control | Sales | $+\begin{aligned} & + \\ & \checkmark \end{aligned}$ | $+$ | 0 |
| 4.2 | $\begin{gathered} \mathrm{DJ} \\ \checkmark \end{gathered}$ | Cost of Sales | Trading stock | $\begin{array}{\|c} - \\ \checkmark \end{array}$ | $\stackrel{-}{\checkmark}$ | 0 |
| 5. | CAJ | Creditors Control | Stationery | 0 | $+$ | $\checkmark$ |


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## QUESTION 3: BUDGETS

### 3.1 CALCULATE THE FOLLOWING:



## 3.2

3.2.1 Should Sindi go ahead with her plan?

No $\checkmark$ This is unethical. Negotiating a discount for learners
and concealing the information from them with the hope of
using it for personal gain is a criminal offence $\checkmark \checkmark$
3.2.2 What consequences could Sindi face if she goes ahead with the plan

ONE valid point $\checkmark \checkmark$

- She could be charged with fraud
- She could be suspended from work
- She would have to pay back the money

Any reasonable answer

|  |
| ---: |

## QUESTION 4: RECONCILIATIONS, FIXED ASSETS, RATIO ANALYSIS AND INTERNAL CONTROL

### 4.1 DEBTORS CONTROL ACCOUNT

| 4.1.1 | Debtors allowances $\checkmark$ |
| :---: | :---: |
| 4.1.2 | Bank $\checkmark$ |
| 4.1.3 | ONE valid reason <br> - Bad debts <br> - Correction of error <br> - Transfer of account, etc |
| 4.1.4 | DJ $\checkmark$ |
| 4.1 .5 | Credit Note $\quad \checkmark$ |
| 4.1.6 | Compare the Debtors Control Balance with individual balances of Debtors (Debtors List) as the TWO must be the same. |
| 4.1.7 | ONE valid reason <br> - Interest charged on overdue debtor's account <br> - Correction of error <br> - Transfer of account, etc. |
| 4.1 .8 | R97 000 (TEÉcoleBooks |
| 4.1.9 | R63 700 , |
| 4.1.10 | R63 $700 \quad \square \quad$ (Same as 4.1.9 above) |


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## 4．2 FIXED ASSETS AND INTERNAL CONTROL

|  |  | ANSWER |
| :---: | :---: | :---: |
| 4．2．1 | Calculate depreciation for the NEW vehicle purchased $20 \% \times 150000 \times 4 / 12$ | R10 000 『చ |
| 4．2．2 | Calculate depreciation for the OLD vehicle $\begin{gathered} 100000 \\ 20 \% \times(250000-150000) \end{gathered}$ | R20 000 『చ |
| 4．2．3 | Calculate depreciation for equipment 194000 $15 \% \times(210000-16000)$ | R29 100 ママ |
| 4．2．4 | Provide TWO control measures to be put in place to guard against the abuse of vehicles and equipment． <br> Any TWO control measures <br> －Control vehicles and equipment using logbook（sign in／sign out） <br> －Secure vehicles and equipment in a safe place（Do not allow employees to take vehicles／equipment home） <br> Any other acceptable answer |  |

### 4.3 RATIO ANALYSIS

|  | Calculation | Compare and comment with figures <br> Figures $\checkmark$ Comment $\checkmark$ |
| :---: | :---: | :---: |
| 4.3.1 | Gross Profit \% on sales $\begin{aligned} & 480000 / 1280000 \times 100 \\ & =37,5 \% \text { マచ one part correct } \end{aligned}$ | Decreased by 4,4\% GP \% on sales decreased from $41,9 \%$ in 2018 to $37,5 \%$ in 2019. Sales have increased, but the increase in cost of sales may have resulted in this decrease. |
| 4.3.2 | \% Operating Expenses on Sales | Compare and Comment with figures <br> Figures $\checkmark$ Comment $\checkmark$ |
|  | $118800 / 1280000 \times 100$ $=9,3 \% \quad \checkmark \square$ one part correct | Decreased slightly by 0,2\% decreased from 9,5\% in 2018 to $9,3 \%$ in 2019. Increase in sales may have resulted in the small decrease. |
| 4.3.3 | \% Net profit on sales | Compare and Comment with figures <br> Figures $\checkmark$ Comment $\checkmark$ |
|  | $\begin{aligned} & 389550 / 1280000 \times 100 \\ & =30,4 \% \checkmark \text { one part correct } \end{aligned}$ | Decreased by 4,7\% \% netprofit on sales decreased from $35,1 \%$ in 2018 to $30,4 \%$ in 2019 . This may be due to increase in expenses in 2019. |



