

**P230/1**  
**Entrepreneurship**  
**Education**  
**Paper 1**  
**3 hours**

**UACE**  
**PRE-REGISTRATION EXAMINATIONS 2016**  
**ENTREPRENEURSHIP EDUCATION**  
**PAPER 1**  
**TIME: 3 HOURS**

**SECTION A**

1. a. i) What is a career? (1 mark)  
ii) List any three factors considered when selecting a career. (3 marks)  
b. i) Distinguish between transitional change and transformational change. (2 marks)  
ii) Give two reasons why people resist change in organisations. (2 marks)  
c. i) Distinguish between patriarchy and matriarchy as used in relation to gender and entrepreneurship. (2 marks)  
ii) Give two challenges encountered during negotiation process. (2 marks)  
d) Outline four indicators of a good business opportunity. (4 marks)  
e) Explain four doctrines of insurance. (4 marks)

**SECTION B**

2. a) Outline the different types of insurance policies offered in Uganda. (10 marks)  
b) Examine the challenges faced by the insurance industry in Uganda. (10 marks)  
3. a) Explain the environmental threats caused by unsustainable use of resources. (10 marks)  
b) How can the environmental threats caused by unsustainable use of resources be minimized? (10 marks)  
4. a) Explain the barriers to women participation in entrepreneurship. (10 marks)

b) Suggest ways of encouraging women participate in entrepreneurship in your country. (10marks)

5. a) Explain the political factors that influence entrepreneurial attitude and opportunities. (12 marks)

b) Explain the main features of entrepreneurial environment. (8 marks)

6. a) Explain the importance of good business ethics in business. (10 marks)
- b) Explain the business ethics to be observed by the business towards;
- i) Society (5 marks)
- ii) Government (5 marks)
7. a) What are the advantages and disadvantages of small and medium enterprises. (10 marks)
- b) Explain the challenges faced by small and medium enterprises. (10 marks)

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